



## Specialists in the global procurement of hotel supplies

*The one stop shop for all your hotel FF&E and OS&E needs*

Melenco has professionally staffed purchasing offices strategically located to efficiently source all your hotel supplies. We fulfil both your Furniture, Fixtures and Equipment (FF&E) and Operating Supplies and Equipment (OS&E) requirements.

The categories we cover include, but are not limited to the following:

- Hotel room
- Bathroom
- Public areas
- Housekeeping
- Conference
- Bar & restaurant
- Wellness & fitness
- Outdoor terrace
- Housekeeping and maintenance
- Electronics

Melenco offers you extraordinary value and service combined with a consistency in results. Our global network, combined with our advanced procurement methodology, ensures that our clients get what they ask for, and on time and often under budget.

We can source supplies in the low, medium to high end of the sector, whilst ensuring the best price-to-quality ratio you will find.

The international procurement process can sometimes be very complex. This is where Melenco's global network comes into play. We understand the global sourcing of products – with hotel supplies being one of the key sectors that we focus on.

Our vendor relationships are global, with deep understanding of Chinese and Indian manufacturers.

Melenco's team of professionals can deliver a turnkey solution for your hotel, covering all key processes in the supply chain, such as sourcing, procurement and international logistics.

Our hotel supplies procurement capabilities are ideal for new hotel projects or multi-hotel chains, as well as hotels with ongoing operations.



To this end, Melenco is also involved in delivering the following services:

- Project planning;
- Item specification and design documentation review;
- Product sourcing, tender process and price analysis;
- Contracting and budgeting;
- Vendor payment management;
- Warranty and maintenance;
- Logistics coordination and customs clearance.

Contact your local Melenco representative to learn more on how we can create value for you.

#### Your key Melenco contacts:

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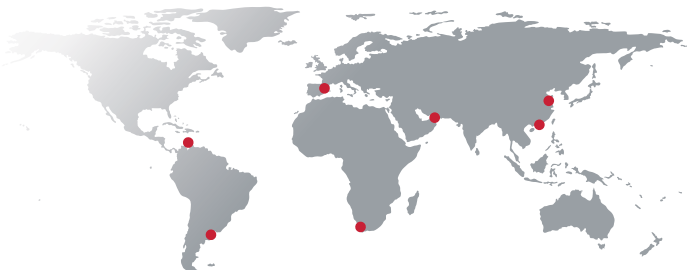
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